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interpretation is no better or worse than any and, in this moment, does not advance interpretation of these data.

Exclusion of Rational Responders and Use of Logistic Model Fitting

In our original article, we were careful to emphasize the a priori exclusion criteria (see the Supplemental Material). The criteria were set on the basis of factors that we assume obscure important effects, as do other researchers, and our a priori interest was in participants who rejected offers so that we could determine whether the race of the proposer moderates rejection. Moreover, rational or anomalous responding results in outlier z-scored points of indifference and slopes, and including these data in the model fitting would be misleading (see Sokol-Hessner et al., 2009, and Stanley, Sokol-Hessner, Banaji, & Phelps, 2011, for examples of excluding participants on the basis of imprecise parameter estimation).

It is Arkes's personal view that logistic model fitting is unimportant to these analyses. We simply reiterate that logistic function fitting allowed us to attribute participants' behavior to two separate components: sensitivity toward offers (slope) and the indifference point between accepting and rejecting offers (point of indifference). Counting the money gained or lost confounds these components, obscuring the contributing psychological factor,

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